

DTECH × CLICKUP

How we turn ClickUp into your digital operating system.

ClickUp, out of the box, is a product. In the hands of an untrained team, it fails most of the time not because the tool is weak, but because the setup is. We build the 80% of ClickUp your team doesn't have the time, specialism, or context to configure correctly.

01 — 02
What we do.
How we work.

03 — 04
Engagement tiers.
Hour breakdown.

05 — 06
Results & proof.
Long-term support.

30+
ENTERPRISE CLIENTS

+30%
PRODUCTIVITY BOOST

2x
FASTER ADOPTION

<24h
ISSUE RESOLUTION SLA

CAPABILITIES

We don't resell software.
We design and implement ClickUp environments
built around how your business actually operates.

FOUNDATION

01

Workspace Architecture

Spaces, folders, lists, custom fields, and statuses designed around your real workflows, not a generic template.

AUTOMATION

02

Workflow Automation

Multi-step, conditional automations that eliminate manual updates, approvals, and reporting overhead.

VISIBILITY

03

Dashboards & Reporting

Tailored dashboards giving real-time visibility into KPIs, action items, and operations designed for executive decision-making.

GOVERNANCE

04

Permissions

Role-based permissions across teams and organizations. Enterprise data stays protected.

CONNECTION

05

Integrations

CRM, HR, Finance, Slack, Microsoft 365, Google Workspace, Jira, GitHub, Make, Zapier connected into a single source of truth. External integrations via Zapier/Make and custom solutions via the ClickUp API.

INTELLIGENCE

06

AI Layer

ClickUp Brain for summaries and drafting. Custom AI agents for intake, routing, and follow-up. Claude integration is also available.

ADOPTION

07

Change Management & Training

Admin training, role-specific end-user training, bilingual delivery (Arabic + English). The step most rollouts skip and the reason most rollouts fail.

INDUSTRIES WE'VE TRANSFORMED

Aviation

Finance & Investment

Healthcare

Law & Consulting

Energy

Education

Gov-Adjacent

Technology & SaaS

METHODOLOGY

An eight-step process designed for adoption, not just deployment.



- 01 Discovery Call**
MAP & UNDERSTAND

Map existing workflows, pain points, team structure, tools, bottlenecks, and what success looks like for you.
- 02 Demo**
(optional)

A tailored ClickUp walkthrough based on your use case so you see the value before any commitment.
- 03 Contract Signed**
SCOPE & TERMS

A clear proposal outlining scope, deliverables, and terms. Work begins once both sides sign off.
- 04 Kick-off Session**
GOALS & PLAN

Align on goals, priorities, and delivery plan. Communication channels set, both sides ready to move.
- 05 Implementation**
BUILD PHASE

Workspace build: workflows, automations, views, and structure refined through regular check-ins as we go.
- 06 Testing & Approval**
VALIDATE

Your team reviews, tests, flags adjustments, and provides formal sign-off before go-live.
- 07 Training**
ENABLEMENT

Admins receive full platform training. End-users are trained specifically on their own workflows practical and role-relevant.
- 08 Adoption Support**
LONG-TERM

Post-launch support to resolve friction and ensure ClickUp becomes a natural part of how your team works.

◆ We move forward only when all stakeholders are satisfied.
No handoff before sign-off. Every phase ends in alignment, not assumptions.

TIMELINE REFERENCE

QUICKSTART
2–4 weeks

STANDARD
6–10 weeks

ADVANCED
3–6 months

PRICING & SCOPE

Three tiers. Transparent pricing. One goal: **making your system work.**

All pricing is published. Hours scale with scope, team count, automation complexity, integration count and data migration needs

TIER 01
Quick Start Basic
\$4,000
~20 hours of work

BEST FOR
 Small teams, startups, quick wins

WHAT'S INCLUDED

Discovery	Light
Automations	Standard templates
Integrations	Core only
Dashboards	Key metrics
Change mgmt.	—
Training	Admin training
Support	1 month

MOST POPULAR

TIER 02
Standard Onboarding
\$8,000
~40 hours of work

BEST FOR
 Complex cross-team workflows

WHAT'S INCLUDED


Discovery	In-depth, multi-team
Automations	Multi-step conditional
Integrations	CRM, HR, Finance, MS 365, Jira, Claude
Dashboards	Departmental OKRs & KPIs
Change mgmt.	Plan + health checks
Training	Multi-session admin + team
Support	4 months + monthly reviews

TIER 03
Advanced Onboarding
\$12,000
~60 hours of work

BEST FOR
 Enterprise-wide rollouts

WHAT'S INCLUDED

Discovery	Full gap analysis
Automations	Advanced + governance
Integrations	Custom + API
Dashboards	C-suite, portfolio views
Change mgmt.	Playbooks + adoption monitoring
Training	Unlimited, role-specific tracks
Support	6 months VIP

 **Custom & Embedded Expert**
 For large or complex engagements, Dtech acts as your embedded PMO specialist with the backing of our full team. Scoped per project. ClickUp licenses are sold separately and payment can be made in SAR.

WHERE THE HOURS GO

Every tier, every phase, fully accounted for.

No "trust us." Here's exactly how each engagement is structured, phase by phase, hour by hour.

PHASE	QUICKSTART	STANDARD	ADVANCED
Kickoff	2.0	2.0	2.0
Core Product Demo	1.0	1.0	2.0
Discovery	4.0	10.0	15.0
Configuration	4.0	8.0	12.0
Validation & Testing	3.0	8.0	12.0
Admin Walkthrough	2.0	3.0	5.0
Post Go-Live Support	1.5	3.0	4.0
Project Management	2.5	5.0	8.0
Total hours	20.0	40.0	60.0

WHAT DRIVES THE HOURS

Five variables determine where you land.

01 — SCOPE

How much of your operations

One team, one workflow vs. company-wide rollout across departments.

02 — TEAM COUNT

How many people use it

More users mean more permissions, more views, more training tracks.

03 — AUTOMATION

Complexity of logic

Standard templates vs. multi-step conditional governance flows.

04 — INTEGRATIONS

Number of systems

CRM, HRIS, finance, MS 365, Jira, custom APIs; each adds discovery and config hours.

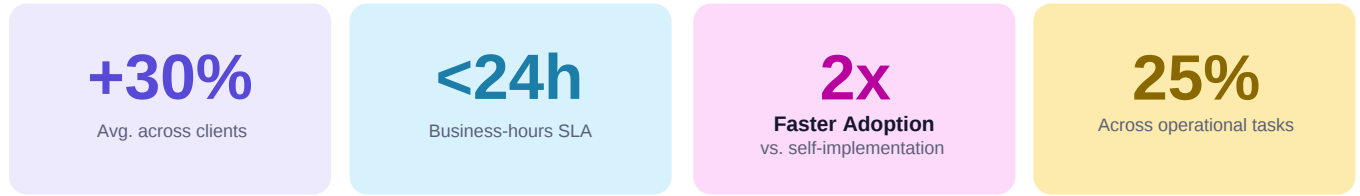
05 — DATA MIGRATION

What's coming with you

Bringing existing projects, tasks, and historical data from Excel, Asana, Jira, or Monday adds mapping and migration time.

OUTCOMES

What teams achieve with Dtech + ClickUp.



"Half the time, double the efficiency after onboarding with Dtech and ClickUp."

Proof it works - A National Saudi Airline CASE STUDY

A major Saudi airline needed to replace fragmented project management across its PMO. Teams operated in silos with no unified visibility for leadership.

<p>Multi-Department PMO, operations, and maintenance teams unified on one workspace.</p>	<p>Real-Time Executive dashboards live from day one of go-live.</p>	<p>Full Adoption Bilingual training in Arabic and English for all user levels.</p>
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This wasn't just a project tracker. **It became a functional operating system.**

WHY IT WORKS · 01
Built for your workflows

No off-the-shelf templates. Every space, list, and field reflects how your team actually operates.

WHY IT WORKS · 02
Bilingual delivery

Arabic + English training and documentation for every user level, every region.







WHY IT WORKS · 03
We stay past go-live

Adoption support continues after launch. We measure outcomes, not just deployment.

LONG-TERM SUPPORT

Most consultancies disappear at go-live. That's where our work begins.

Six pillars of support designed to make ClickUp stick, not just go live.

 Troubleshoot & Audits Workflow fixes and performance reviews keeping your system fast, clean, and aligned with how your team actually works.	 User Coaching & Mini-Trainings Targeted ups killing so your team gets faster, sharper, and more confident in ClickUp over time.
 Best Practices & Check-Ins Regular reviews to keep you aligned with the latest ClickUp capabilities and operational best practices.	 Rapid-Response Expert Help Direct access to our consultants when something breaks, blocks, or needs a second opinion fast.
 Workflow Optimization Refine and tune workflows based on real usage patterns. What worked at launch isn't always what works at month six.	 New Feature Implementation Add new automations, dashboards, and templates as your business and ClickUp itself evolves.

◆ **Think of it as a dedicated ClickUp team.** We handle the details, so your team can focus on the work.

FOR EMBEDDED ENGAGEMENTS

We act as your PMO specialist with Dtech's full force.

Coordinating projects end-to-end, driving company-wide adoption, and delivering measurable ROI.

COORDINATE
Cross-team project orchestration end-to-end

DRIVE
Company-wide adoption beyond the launch team

DELIVER
Measurable ROI tracked against your KPIs

READY TO START?

Let's turn ClickUp into **the way your business runs.**

KSA SPECIALIST

Yazeed Alzahrani

will guide you through the first steps.

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